

RAINER B. SCHMITZ

PARTNER, EXECUTIVE COACH

HEAD OF TPA ASIA – SINGAPORE & HONG KONG

rainer.schmitz@theprestonassociates.com

T: +44 (0)20 7373 5663



Rainer frequently travels between Singapore and Hong Kong to run TPA's presence in Asia. Rainer's coaching style is clear, to the point, impactful and empathetic, while maintaining the ability to constructively challenge his clients. Rainer has a high degree of integrity, gentleness, excellent listening skills combined with a straightforward approach, high discipline, and strong intuition and the ability to accurately read the situation in the room.

Rainer is a business partner helping Executives to improve, enhance their individual, team, and business performance. He provides the thinking space needed to drive enhanced business performance and become the best version of themselves.

EXPERIENCE

Rainer started coaching executives in 2006, while residing in Asia. He has coached senior executives and executive teams in a variety of sectors including FMCG, financial services, pharma, chemicals, drinks companies and the automotive industry.

Most recently Rainer has held senior positions in Asia including Director of Human Resources China for Mondelez International (formerly Kraft foods) where he was responsible for 7,000 employees, the integration of a major business following an acquisition and a rapid growth business. Rainer then became the Director of Global Talent Management for Bacardi Asia Pacific & Global. Here Rainer was responsible for Global Leadership Development and the creating of a Global Coaching Roadmap, while supporting the Asia Pacific region.

Rainer has always focused on being a real business partner who enjoys being held to account for driving the performance of individuals and teams across the business he has been responsible for.

EDUCATION, QUALIFICATIONS, PROFESSIONAL MEMBERSHIPS

- ECCP Certified Coach
- Barefoot Certificate in Business and Personal Coaching
- Accredited as Associate Certified Coach (ACC) with the International Coach Federation (ICF)
- Member of ICF (International Coaching Federation)